

PHU EXTRA

RED GUIDE CHANGED TO INCLUDE THE REFILLING OF USER-OWNED CYLINDERS ON FORECOURTS



Safefill is the refillable LPG cylinder that was designed specifically to be filled on forecourts

John and Neil, the designers and directors of Safefill, have been in the LPG business for more than 16 years. They started an LPG car conversion business and invested in an LPG rig. Almost as soon as the LPG rig was in place they were asked to refill rented, steel cylinders with adaptors and no safety features. Neil and John realised there was an opening in the market. The public wanted to refill cylinders and save money and from this Safefill was created. In February 2011, Safefill was launched at the National Exhibition Centre and caused quite a stir both with the public and the UKLPG industry.

Safefill cylinders are 'user owned', not exchange cylinders, and you simply top it up with LPG whenever you need to. To provide customers with places to refill their cylinders Safefill contacted LPG suppliers and set up their own Refill Network of willing, forward-thinking forecourts which saw the benefits of Safefill, recognised all the safety features and wanted more of an LPG income stream.

The public response was very positive but Safefill had to overcome many hurdles thrown in its way, namely outdated information given to the forecourt chains, and

a lack of acceptance by the LPG industry. By chance, a forward-thinking forecourt owner, who had bought a Safefill cylinder for his own personal use, recommended that Safefill get in touch with the PRA, as he was sure they would look at the product with unbiased eyes.

"In order to avoid further confusion with forecourt operators and LPG suppliers, it was agreed, that the 'Petrol Filling Stations Guide to Managing the Risk of Fire and Explosion' (*The Red Guide*) needed updating. This will prevent out of date information sheets being referred to, regarding the legality of filling LPG cylinders on forecourts."

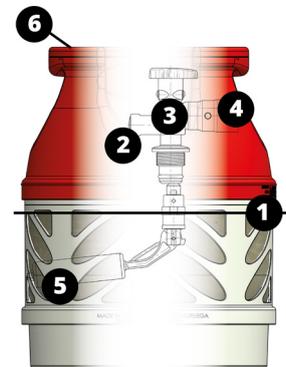
Safefill joined the APEA and PEIMF and through these associations was introduced to members of the PRA who, in turn, greeted the new, innovative product with enthusiasm and acceptance. The PRA could see the benefits of Safefill and how, by customers using Safefill, LPG sales would increase as would footfall to the forecourts. Safefill may even reduce the amount of illegal and unsafe filling of rented steel cylinders with adaptors.

This change in policy will enable forecourt operators with LPG dispensing facilities to tap into another market, as Safefill's portable solution is convenient for customers and that convenience can only translate into increased footfall on the forecourt.

The PRA, from the onset, have guided, advised and supported Safefill in its push for change and are instrumental in the change in policy for the filling of user-owned refillable cylinders on forecourts.

"We are delighted that, at the recent meeting of the Petroleum Equipment Liaison

Cylinder Safety Features



- 1 Max fill level
- 2 Pressure relief valve
- 3 Safefill LPG (lock-off) valve
- 4 Fill connector
- 5 OPD
- 6 Date of manufacture

Group (PELG), there was a unanimous agreement to permit the refilling of LPG cylinders, which are designed to be refilled, from Autogas dispensers."

Safefill cylinders comply with international standards and approvals and do not BLEVE (Boiling Liquid Expanding Vapour Explosion). Also, a Safefill risk assessment is available for forecourt filling. This is intended for use in conjunction with the site assessments already required for the operation of LPG-only and LPG+ petroleum dispensing sites.

Following the change in *The Red Guide* and the updating of User Information Sheet 26, to include the refilling of portable cylinders such as Safefill, Safefill looks forward to an acceptance, by all forecourts, to allow the refilling of cylinders specifically designed to be refilled.

If you require any further information or would like to be linked to Safefill's refill list for their customers please contact Safefill at; info@safefill.co.uk

The full version of *The Red Guide* and an updated User Information Sheet 26 will be available shortly for reference.



The Lighter Alternative[®]
 Caravans | Boats | BBQs | Patio Heaters | Motor Homes



www.safefill.co.uk

Translucent | Refillable | Lighter